

## HPE INDIA – HOTEL FITNESS CENTER SETUP

### Question and Answer – Starting a gym

With HPE INDIA.

Questions and Answers about Starting a Gym Business with HPE INDIA

*Q-What is the process and steps to opening a new gym with HPE INDIA?*

*A-The first step to getting started with HPE INDIA in opening your new fitness center is*

*1-Fill out our contact form on the website or call us at +91-9892981954 and talk to a representative.*

*2-Once you talk to a representative from HPE INDIA we will find out more information about you* and then we will explain more about HPE INDIA's experiences and systems that we offer, then we will discuss what type of fitness center you are looking to open and what location you want to reserve with us, then we will explain to you our different packages, options, total fitness center pricing costs, budget and financing terms that are available for you from HPE INDIA

*Q-How much money to open a gym business and what are my new fitness center start up costs?*

A-Typically your cost to open a new gym or fitness center can vary from location depending on your lease rental rates and build out construction costs in your area. HPE INDIA Can work with you to determine fitness center lease and build out costs and to determine a feasible budget for your new health club. HPE INDIA will work with you every step of the way in area demographics to lease negotiations, fitness center design, fitness equipment layouts and will help you in obtaining financing or leasing, etc. Call HPE INDIA at +91-9892981954 to discuss your new gym start up costs with you.

*Q-How long does it take me to open a gym after contacting HPE INDIA*

A-Typically HPE INDIA can get you set up in to your new gym and open in about 2-3 months!

*Q-What experience does HPE INDIA Have?*

A-HPE INDIA has over 10 years of combined gym veterans on staff, with a track record of successful clients across India.

*Q-I don't have any prior experience running a gym business? Do I need experience to open one?*

A-No, you do not have to have prior experience to open a successful gym!, HPE INDIA will work with you every step of the way in teaching you our proven concepts and systems. We have many customers who are successful gym owners who started out with no prior gym experience!

*Q-What type of fitness center does HPE INDIA offer?*

A-We offer Coed 24-7 always open gyms, Ladies only gyms, Etc.

*Q-Can HPE INDIA help me to find a location and building to open a gym?*

A-Yes, HPE INDIA will take a look at the area you want to put a fitness center in and will do a demographics study to guide you in what area location and size gym you should open there. Once you settle on the area you want HPE INDIA will then negotiate the best possible leasing terms or building purchase terms that are available to you

*Q-How does the HPE INDIA system compare to the other typical gym franchises?*

A-HPE INDIA will provide you with the same training, guidance as the typical franchises with continual support after you open your gym all with no franchise or royalty fees ever, saving you thousands in franchise fees!

*Q-Does HPE INDIA help me in financing or leasing for my new gym?*

A-HPE INDIA can help you to obtain bank financing or leasing

*Q-How do we get started with HPE INDIA?*

A-When you contact HPE INDIA with interest in opening a gym business, we will discuss in detail the type of gym that you are looking to open and HPE INDIA will then explain to you the general costs in starting a gym business including: Equipment packages, Leasing costs, Club build out costs and HPE INDIA will go over the different packages that are available to you like our 24-7 gym set up, our co-ed fitness center set up or our ladies only health club packages. Once you agree to the package that you want and sign an agreement with HPE INDIA, we will then start working on your behalf and share our insider secrets and systems with you

*Q-when I start a gym through HPE INDIA do I have to be the main operator to run the business?*

A-No it is your option to either run the gym business yourself or we can help you to hire train a staff for you.

*Q-Since HPE INDIA doesn't charge franchise fees how does HPE INDIA generate revenue?*

A-HPE INDIA makes revenues on all of their complete gym start up packages. HPE INDIA deals directly with it's sources, manufacturers and suppliers buying in volume with the best discounts available then passing the savings directly to their customers!

*Q-Does HPE INDIA sell rubber flooring or mirrors?*

A-Yes HPE INDIA sells all styles of rubber flooring including all colors and thickness, rolled out flooring and inter-locking flooring are available. HPE INDIA also carries a glassless mirror available in many sizes etc. call for details

*Q-What Does HPE INDIA Gym Outfitters start up and business hands on training classes offer?*

A-When you sign up for a start up gym package training with HPE INDIA we will teach you the fitness center business completely with a step by step hands on approach at our corporate offices located in Mumbai and Delhi at our actual 24/7 fitness center that is open to the public where you will receive actual live setting fitness center operations training and classroom training from our veteran staff of over 10 years of combined fitness center experience teaching you in all areas of the gym business including:

*Pre-sale set up*, Marketing and sales training, Handling guests Incoming phone call scripts in setting up appointments into your gym, *The process to handle new customers* when they visit, tour your facility, *How to use the forms* HPE INDIA supplies like day sheets, guest register, guest passes, guest referral forms, club rules, how to fill out membership agreements, 24-7 program data entry, *Daily club operations guidance*, staff duties outlined, How to put new customers on a workout program, fitness equipment training and maintenance, sales training and closing steps, Membership marketing promotions that work, projections and goals and much more!